



# CLEANER CAR CONTRACTS

Bond Beter Leefmilieu Vlaanderen vzw, represented by Danny Jacobs, director, on behalf of the European Cleaner Car Contracts project group, is pleased to welcome ING Car Lease Belgium nv to the European Cleaner Car Contracts programme.

**By signing this contract, ING Car Lease Belgium nv, with its headquarters at Aartselaar, Belgium, proves itself a frontrunner in speeding up the transition to far more fuel-efficient cars, thus contributing to passenger car CO<sub>2</sub>-reductions beyond what is legally required by European law.**

ING Car Lease Belgium nv, represented Jan van Roon, Managing Director and Marc Vandenberg, Director Sales, joins the Cleaner Car Contracts programme from Belgium. ING Car Lease Belgium nv pledges to improve the fuel-efficiency of its passenger fleet. To this end, ING Car Lease Belgium nv will strive to reduce the fleet average CO<sub>2</sub>-emissions of its newly acquired fleet to **120** grams of CO<sub>2</sub> per kilometre (gr CO<sub>2</sub>/km) by 2012.

Both parties adhere to the requirements listed in the Annex.



ING Car Lease Belgium Long Term Rental NV/SA  
Jan van Roon, Managing Director

Bond Beter Leefmilieu Vlaanderen vzw  
Danny Jacobs, director,

ING Car Lease Belgium Long Term Rental NV/SA  
Marc Vandenberg, Director Sales



Aartselaar, 2 June 2010



Jan van Roon  
Afgevaardigd Bestuurder

## Annex

### Signee:

- adheres to the fleet average ambition of their own newly acquired fleet in 2012, as mentioned in the Contract;
- promises to invite its client fleet owners to support signee's ambition, and keep the Cleaner Car Contracts project team apprised of its progress in acquiring this support;
- agrees to actively monitor its fleet average CO<sub>2</sub>-performance and specifically report on it in public annual reports;
- appoints one contact person to the Cleaner Car Contracts project group;
- provides generic company data and graphic material as requested, to be used on the project website;
- agrees to provide the following data to the Cleaner Car Contracts project group:

	2009 (actual)	2010 (prognosis)	2011 (prognosis)	2012 (ambition)
total fleet size (# vehicles)	23.506	24.205	24.750	25.250
newly acquired fleet (# vehicles, = ...%)	4.764= 20,27%	7.318= 30%	7.900= 32%	8.700 = 34,50%
fleet average (gr/km CO <sub>2</sub> ) of newly acquired fleet	140 gr/km CO <sub>2</sub>	130 gr/km CO <sub>2</sub>	125 gr/km CO <sub>2</sub>	120 gr/km CO <sub>2</sub>
% of newly acquired fleet below 110gr/km	5,5%	10%	15%	20%
...% of which hybrid	4,6%	3,3%	4,2%	5,7%
number of full EVs in fleet (#vehicles)	0	0	15	50

- agrees to fill out at least one questionnaire on opinions and ambitions concerning vehicle fuel-efficiency;

### The Cleaner Car Contracts project group:

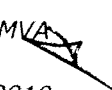
- provides signee with a digital set of project logo's, to be used on printed and digital media;
- will list signee on the project website, showing signee's logo, and linking to a website of signee's choice, mentioning signee as a frontrunner in making European car fleets more fuel efficient;
- allows signee to reward client fleet owners that sign up for their own ambition with a silver or golden fleet logo, and provides these logo's to be used to that end;
- will provide signees with an easy-to-use platform to provide required information;
- will keep signees informed of the Cleaner Car Contracts project development.


### Receiving a silver or golden award

In the first quarter of 2010, the Cleaner Car Contract project group will award participating lease companies with a Silver or Golden fleet award, based on these conditions:

	CO <sub>2</sub> ambition for 2012	involving client fleet owners
<b>Gold</b>	signs a 120 gr/km target for newly acquired fleet	manages to involve client fleet owners into the project
<b>Silver</b>	signs a 130 gr/km target for newly acquired fleet	manages to involve client fleet owners into the project

The requirements for client fleet owners to join Cleaner Car Contracts are listed in a separate document.

Initials: JvR / MVA 

Date: 02/06/2010 

	your answer	why do we ask?
<b>1</b>	<b>2009 fleet data (actual)</b>	
1a	how many passenger cars are in your fleet? 23,506	cars
1b	what is the 2009 average CO <sub>2</sub> -emission of your complete passenger car fleet? 148	gr CO <sub>2</sub> /km
1c	how many passenger cars did you acquire in 2009? 4,764	cars
1d	what is the average CO <sub>2</sub> -emission of these newly acquired passenger cars? 140	gr CO <sub>2</sub> /km
1e	how many of these newly acquired cars are hybrid vehicles? 12	cars
1f	how many of these newly acquired cars emit <110 gr CO <sub>2</sub> /km? 262	cars
<b>2</b>	<b>2010 fleet data (prognosis)</b>	
2a	how many passenger cars will be in your fleet? 24,205	cars
2b	how many passenger cars will you acquire in 2011? 7,318	cars
2c	what is the average CO <sub>2</sub> -emission of these newly acquired passenger cars? 130	gr CO <sub>2</sub> /km
2d	how many of these newly acquired cars will be hybrid vehicles? 24	cars
2e	how many of these newly acquired cars will emit <110 gr CO <sub>2</sub> /km? 730	cars


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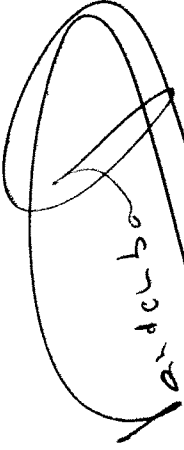
Jan van Roon  
Algemeen Bestuurder

Marc Vandenberg  
Director Sales

	your answer	why do we ask?
<b>3 2011 fleet data (prognosis)</b>		
3a how many passenger cars will be in your fleet?	24,750 cars	see 1a
3b how many passenger cars will you acquire in 2010?	7,900 cars	see 1c
3c what is the average CO <sub>2</sub> -emission of these newly acquired passenger cars?	225 gr CO <sub>2</sub> /km	see 1d. To show the trend towards fuel-efficiency in the lease sector.
3d how many of these newly acquired cars will be hybrid vehicles?	50 cars	see 1e. To show the trend towards innovative fuel-efficient technologies in the lease sector.
3e how many of these newly acquired cars will emit <110 gr CO <sub>2</sub> /km?	1.200 cars	see 1f
<b>4 2012 fleet data (ambition)</b>		
4a how many passenger cars will be in your fleet?	25,250 cars	see 1a
4b how many passenger cars will you acquire in 2012?	8,700 cars	see 1c
4c what is the average CO <sub>2</sub> -emission of these newly acquired passenger cars?	120 gr CO <sub>2</sub> /km	see 1d. To show the trend towards fuel-efficiency in the lease sector. <b>Your answer to this question determines your silver or gold reward.</b>
4d how many of these newly acquired cars will be hybrid vehicles?	100 cars	see 1e. To show the trend towards innovative fuel-efficient technologies in the lease sector.
4e how many of these newly acquired cars will emit <110 gr CO <sub>2</sub> /km?	2,750 cars	see 1f

Page 2 of 2, end of requested data


  
 Jan van Roon  
 Afgevaardigd Bestuurder


  
 Marc Vandenberg  
 Director Sales